

Industry Watch

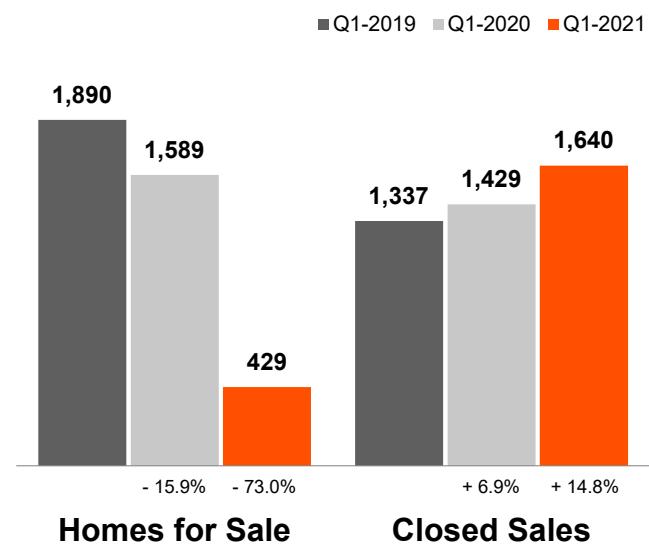
Q1-2021



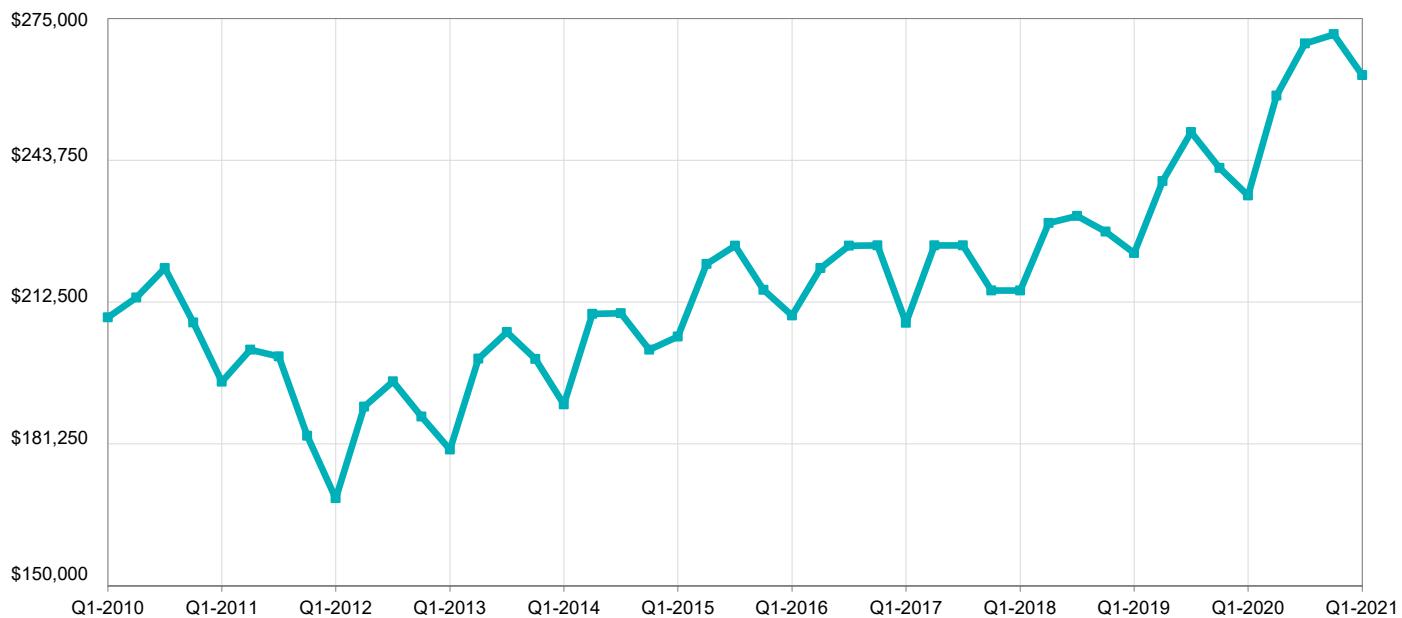
New Castle County, DE

	Q1-2021	1-Year Change
Median Sales Price	\$262,500	+ 11.2%
Avg. Sales Price	\$290,034	+ 11.0%
Pct. of Orig. Price Received	99.7%	+ 4.0%
Homes for Sale	429	- 73.0%
Closed Sales	1,640	+ 14.8%
Months Supply	0.7	- 73.1%
Avg. Prop. Mktg. Period	27	- 54.2%

Market Activity



Historical Median Sales Price for New Castle County, DE



Industry Watch

Q1-2021



New Castle County, DE ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2021	1-Yr Change	Q1-2021	1-Yr Change	Q1-2021	1-Yr Change	Q1-2021	1-Yr Change
19701	\$319,000	+ 12.3%	100.3%	+ 2.6%	19	- 62.7%	99	- 9.2%
19702	\$235,000	+ 6.1%	100.5%	+ 2.3%	19	- 64.8%	140	+ 53.8%
19703	\$257,500	+ 10.3%	101.9%	+ 5.8%	78	+ 44.4%	47	+ 67.9%
19707	\$425,000	- 2.9%	98.4%	+ 4.1%	43	- 53.3%	48	+ 20.0%
19709	\$360,000	+ 11.3%	101.6%	+ 3.6%	17	- 63.8%	155	+ 29.2%
19711	\$317,500	+ 15.5%	99.8%	+ 3.0%	20	- 55.6%	100	+ 14.9%
19712	--	--	--	--	--	--	0	--
19713	\$245,000	+ 8.9%	101.0%	+ 3.4%	12	- 71.4%	88	+ 7.3%
19716	--	--	--	--	--	--	0	--
19717	--	--	--	--	--	--	0	--
19718	--	--	--	--	--	--	0	--
19720	\$215,000	+ 15.0%	99.4%	+ 2.3%	21	- 50.0%	166	+ 5.7%
19721	--	--	--	--	--	--	0	--
19725	--	--	--	--	--	--	0	--
19726	--	--	--	--	--	--	0	--
19734	\$360,000	+ 20.6%	101.5%	+ 5.9%	23	- 73.3%	39	+ 5.4%
19735	--	--	--	--	--	--	0	--
19736	\$262,500	--	80.8%	--	99	--	1	--
19801	\$153,500	+ 84.9%	95.5%	+ 4.1%	47	- 44.0%	63	+ 80.0%
19802	\$165,000	+ 69.1%	96.7%	+ 7.4%	69	- 8.0%	96	+ 12.9%
19803	\$375,000	+ 10.3%	99.3%	+ 2.1%	19	- 52.5%	61	- 6.2%
19804	\$235,000	+ 9.3%	99.7%	+ 4.3%	23	- 46.5%	47	- 6.0%
19805	\$187,500	+ 29.7%	99.8%	+ 7.2%	23	- 67.6%	140	+ 2.9%
19806	\$277,500	+ 12.6%	97.4%	+ 5.5%	41	- 41.4%	68	+ 36.0%
19807	\$703,950	+ 24.8%	99.0%	+ 4.4%	45	- 69.4%	28	+ 7.7%
19808	\$270,000	+ 1.9%	100.7%	+ 3.4%	21	- 63.8%	121	+ 11.0%
19809	\$252,250	+ 17.5%	98.3%	+ 3.5%	21	- 72.4%	46	+ 9.5%
19810	\$355,000	+ 5.2%	99.4%	+ 1.9%	20	- 50.0%	66	+ 10.0%
19884	--	--	--	--	--	--	0	--
19885	--	--	--	--	--	--	0	--
19886	--	--	--	--	--	--	0	--
19890	--	--	--	--	--	--	0	--
19891	--	--	--	--	--	--	0	--
19892	--	--	--	--	--	--	0	--
19893	--	--	--	--	--	--	0	--
19894	--	--	--	--	--	--	0	--
19895	--	--	--	--	--	--	0	--
19896	--	--	--	--	--	--	0	--
19897	--	--	--	--	--	--	0	--
19898	--	--	0.0%	--	0	--	0	--