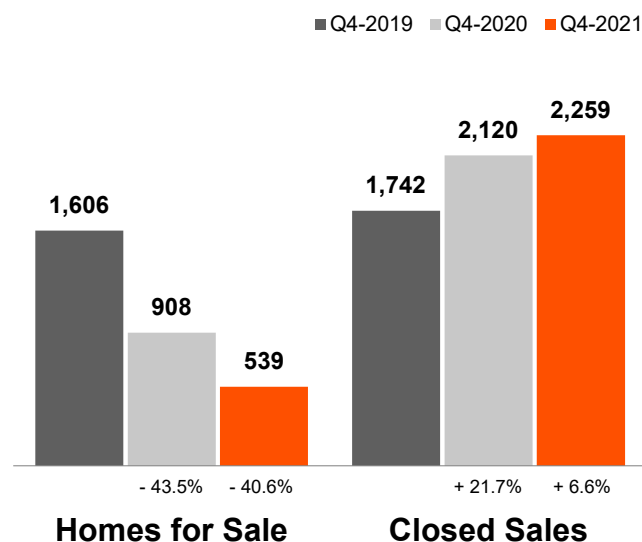


## New Castle County, DE

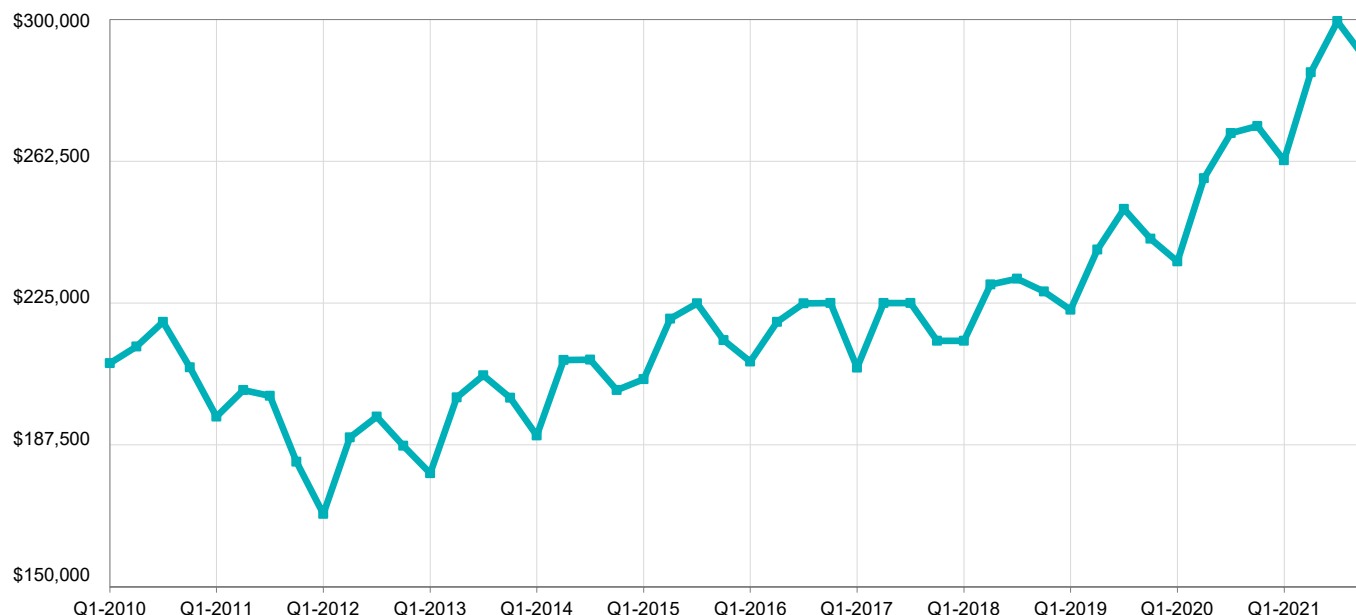
### Key Metrics

|                              | Q4-2021   | 1-Year Change |
|------------------------------|-----------|---------------|
| Median Sales Price           | \$290,000 | + 6.7%        |
| Avg. Sales Price             | \$320,995 | + 7.9%        |
| Pct. of Orig. Price Received | 100.2%    | + 0.6%        |
| Homes for Sale               | 539       | - 40.6%       |
| Closed Sales                 | 2,259     | + 6.6%        |
| Months Supply                | 0.8       | - 42.9%       |
| Avg. Prop. Mktg. Period      | 21        | - 26.4%       |

### Market Activity



### Historical Median Sales Price for New Castle County, DE



## New Castle County, DE ZIP Codes

|       | Median Sales Price |             | Pct. of Orig. Price Rec'd. |             | Avg. Prop. Mktg. Period |             | Closed Sales |             |
|-------|--------------------|-------------|----------------------------|-------------|-------------------------|-------------|--------------|-------------|
|       | Q4-2021            | 1-Yr Change | Q4-2021                    | 1-Yr Change | Q4-2021                 | 1-Yr Change | Q4-2021      | 1-Yr Change |
| 19701 | \$343,817          | + 5.3%      | 101.9%                     | + 1.9%      | 17                      | - 15.0%     | 148          | + 14.7%     |
| 19702 | \$280,000          | + 1.8%      | 101.9%                     | + 1.1%      | 10                      | - 28.6%     | 183          | + 1.1%      |
| 19703 | \$285,000          | + 9.6%      | 100.8%                     | + 1.1%      | 25                      | - 34.2%     | 73           | + 37.7%     |
| 19707 | \$479,900          | + 4.3%      | 99.7%                      | + 2.5%      | 18                      | - 69.5%     | 43           | - 37.7%     |
| 19709 | \$433,750          | + 22.7%     | 101.5%                     | + 0.9%      | 25                      | - 26.5%     | 216          | + 8.0%      |
| 19711 | \$333,000          | + 7.1%      | 101.1%                     | + 0.8%      | 18                      | + 5.9%      | 135          | - 1.5%      |
| 19712 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 19713 | \$275,000          | + 12.9%     | 101.7%                     | + 0.9%      | 14                      | - 26.3%     | 126          | + 1.6%      |
| 19716 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 19717 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 19718 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 19720 | \$229,950          | + 1.2%      | 100.9%                     | + 0.5%      | 18                      | - 10.0%     | 228          | + 5.6%      |
| 19721 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 19725 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 19726 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 19734 | \$387,500          | + 21.1%     | 101.4%                     | + 1.0%      | 14                      | - 54.8%     | 54           | - 11.5%     |
| 19735 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 19736 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 19801 | \$146,000          | + 12.3%     | 95.2%                      | - 1.0%      | 37                      | - 21.3%     | 57           | + 23.9%     |
| 19802 | \$160,000          | + 3.2%      | 97.6%                      | - 0.4%      | 35                      | 0.0%        | 116          | + 8.4%      |
| 19803 | \$395,000          | + 2.9%      | 99.3%                      | + 0.6%      | 18                      | - 33.3%     | 114          | + 8.6%      |
| 19804 | \$249,900          | + 13.6%     | 100.4%                     | - 1.5%      | 18                      | + 20.0%     | 106          | + 53.6%     |
| 19805 | \$180,000          | + 2.9%      | 97.8%                      | - 1.6%      | 29                      | - 3.3%      | 193          | + 7.2%      |
| 19806 | \$272,500          | - 14.5%     | 96.8%                      | - 0.2%      | 26                      | - 42.2%     | 74           | - 22.9%     |
| 19807 | \$815,000          | + 23.0%     | 96.8%                      | + 1.5%      | 38                      | - 52.5%     | 35           | + 9.4%      |
| 19808 | \$300,000          | + 5.3%      | 100.4%                     | + 1.0%      | 15                      | - 42.3%     | 161          | + 1.9%      |
| 19809 | \$275,000          | + 5.8%      | 99.2%                      | + 1.1%      | 19                      | - 54.8%     | 64           | + 1.6%      |
| 19810 | \$405,000          | + 11.0%     | 100.5%                     | + 0.9%      | 13                      | + 8.3%      | 105          | + 40.0%     |
| 19884 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 19885 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 19886 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 19890 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 19891 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 19892 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 19893 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 19894 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 19895 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 19896 | \$156,000          | --          | 94.0%                      | --          | 36                      | --          | 1            | --          |
| 19897 | --                 | --          | --                         | --          | --                      | --          | 0            | --          |
| 19898 | --                 | --          | 0.0%                       | --          | 0                       | --          | 0            | --          |