Industry Watch

Q4-2023

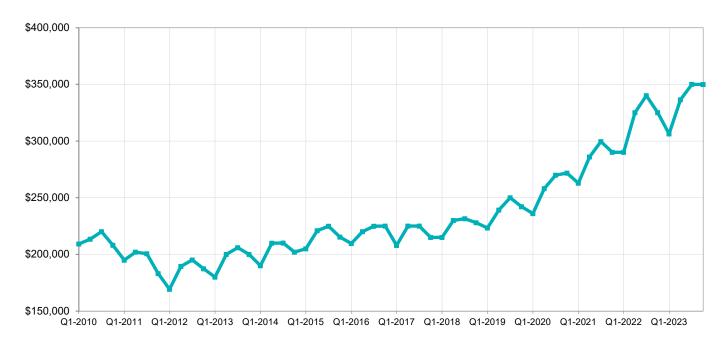


New Castle County, DE

Key Metrics	Q4-2023	1-Year Change		
Median Sales Price	\$349,900	+ 7.7%		
Avg. Sales Price	\$376,861	+ 6.3%		
Pct. of Orig. Price Received	99.4%	+ 0.6%		
Homes for Sale	593	- 31.7%		
Closed Sales	1,296	- 12.4%		
Months Supply	1.3	- 18.8%		
Avg. Prop. Mktg. Period	26	+ 11.7%		



Historical Median Sales Price for New Castle County, DE



Industry Watch

Q4-2023



New Castle County, DE ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2023	1-Yr Change	Q4-2023	1-Yr Change	Q4-2023	1-Yr Change	Q4-2023	1-Yr Change
19701	\$382,500	- 3.2%	101.2%	+ 3.6%	16	- 36.0%	70	- 17.6%
19702	\$345,000	+ 17.1%	99.2%	- 0.5%	22	+ 10.0%	112	+ 9.8%
19703	\$329,900	+ 15.8%	101.3%	+ 1.0%	11	- 57.7%	27	- 38.6%
19707	\$527,500	- 5.0%	102.0%	+ 2.2%	15	0.0%	42	+ 7.7%
19709	\$492,450	+ 2.6%	98.6%	- 1.1%	65	+ 170.8%	120	- 20.0%
19711	\$397,278	+ 8.8%	100.2%	+ 0.9%	25	+ 47.1%	96	+ 3.2%
19712							0	
19713	\$317,500	+ 3.7%	100.4%	+ 0.6%	12	- 33.3%	62	- 31.1%
19716							0	
19717							0	
19718							0	
19720	\$282,000	+ 15.1%	99.4%	- 0.5%	21	+ 40.0%	130	- 2.3%
19721	\$415,000		96.5%		14		1	
19725							0	
19726							0	
19734	\$445,000	+ 7.5%	96.6%	- 0.6%	40	+ 5.3%	33	- 19.5%
19735							0	
19736							0	
19801	\$234,950	+ 34.3%	94.5%	+ 1.6%	45	+ 25.0%	34	+ 3.0%
19802	\$197,250	+ 6.6%	96.5%	- 0.2%	26	- 35.0%	62	- 29.5%
19803	\$563,500	+ 26.3%	99.2%	- 1.5%	24	+ 33.3%	60	- 16.7%
19804	\$315,000	+ 12.5%	101.0%	- 1.0%	14	0.0%	38	- 43.3%
19805	\$223,950	+ 17.9%	98.9%	+ 2.6%	27	- 10.0%	122	+ 5.2%
19806	\$342,500	+ 16.1%	98.2%	+ 1.8%	26	- 10.3%	53	0.0%
19807	\$790,000	+ 1.6%	95.3%	- 0.5%	35	- 7.9%	19	- 44.1%
19808	\$365,000	+ 8.6%	101.6%	+ 2.1%	15	+ 15.4%	107	- 3.6%
19809	\$287,000	- 5.9%	99.6%	+ 1.3%	13	- 43.5%	39	- 20.4%
19810	\$445,000	+ 2.5%	100.9%	+ 1.5%	13	- 45.8%	59	- 1.7%
19884							0	
19885							0	
19886							0	
19890							0	
19891							0	
19892							0	
19893							0	
19894							0	
19895							0	
19896							0	
19897							0	
19898			0.0%		0		0	